



## MOBILISATION MANAGEMENT

It is widely recognised that the success of any contract commences from the mobilisation period; the depth and breadth of tasks to be implemented within a relatively short timescale following contract award is often challenging with expectations of all stakeholders at optimum level.

The GRE team has experience of delivering mobilisation management services to customer organisation to ensure the transition process is as smooth as possible. The GRE mobilisation management offer includes:

### **MOBILISATION PLANNING & PROJECT MANAGEMENT**

For every new contract, it is imperative to have a mobilisation programme and accompanying plan.

A contractor will often be required to provide its plans for mobilisation and transition during a procurement process but it is equally important for the customer organisation to plan for success as early as possible.

The GRE team has a wealth of experience in mobilising many FM contracts and can work with the customer organisation to develop a mobilisation programme that identifies all business activities that have to be undertaken and integrated and where appropriate, aligning the customer plan with the supplier programme to ensure complete mobilisation integration.

Once the mobilisation plan is agreed within the customer organisation, it requires careful project management to ensure all mobilisation objectives and specific deliverables are met by all relevant parties.

Through the GRE team's experience, we are well versed in managing the operational implementation of new contracts, particularly on national and complex portfolios; our previous experience as well as interim Property & FM operating experience enables the team to identify, understand and mitigate potential risks as well as possessing the ability to manage the change that inevitably impacts on the core business.

### **OPERATIONAL MOBILISATION RESOURCE**

The mobilisation of a new contract often creates a shortfall in resource or a gap in a particular skill set. The demands of making the transition from mobilisation into a steady state operation are significant; the need to close one set of activities whilst creating a momentum to achieve operational compliance and optimal service delivery is also a challenge.

Possessing practical experience, combined with strategic awareness and tactical reasoning within the FM marketplace, GRE can provide interim FM mobilisation and transition resources. Advisors gain trust and confidence from the customer's organisation, and quickly implement team-working and partnering approaches to optimise the ability of the organisation to achieve the mobilisation and transition tasks and deliver proactive results.

### **POST MOBILISATION AUDITS**

Many commitments are made during a tender process, some of which are time bound and relating specifically to the Property & FM mobilisation and transition periods. For large and/ or complex property portfolios, the mobilisation and transition periods can be frenetic with many dynamics of change occurring in a short period of time. Understanding this, GRE offers a post mobilisation consultative service including:

- a review of the tender return and contract to ensure all contract obligations been met;
- a review of the quality and accuracy of contract deliverables;
- a diagnostic review to ensure all elements of the contract are aligned and working in the way envisaged; and
- a review of contract objectives against a steady state operation with clear steps for continuous development over the forthcoming months.

